

27 November 2014

Financial Markets Authority  
Level 5  
Ernst & Young Building  
2 Takutai Square  
Britomart  
**AUCKLAND**

**RE: ELECTION FOR FINANCIAL MARKETS CONDUCT ACT 2013 TO APPLY**

Fonterra Co-operative Group Limited ("**Fonterra**") will be offering securities pursuant to a dividend reinvestment plan ("**Dividend Reinvestment Plan**") on or after 1 December 2014, in accordance with a Dividend Reinvestment Plan booklet dated December 2014.

Pursuant to clause 7(3) of schedule 4 of the Financial Markets Conduct Act 2013 ("**FMCA**"), Fonterra elects for the FMCA to apply to the offer of securities under the Dividend Reinvestment Plan made on or after 1 December 2014.

Yours faithfully



Mike Cronin  
Group Director Governance and Legal  
Fonterra Co-operative Group Limited